



**KALPA-TARU**  
POWER TRANSMISSION LIMITED

## Investor Presentation

*Q2FY13 Results – 31<sup>st</sup> October 2012*



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# Key Results Highlights – Q2FY13



## KPTL

- Sales increased by 22%
- PBT margin at 5.4%
- PAT margin at 3.7%
- Order inflow in excess of Rs 600 crs

## JMC

- Sales increased by 43%
- PBT margin at 0.3%
- PAT margins at 0.4%
- Order inflow of Rs 240 crs

## SSLL

- Sales increased by 22%
- PBT margin at 5.5%
- PAT margins at 3.9%

# P&L Highlights



Amount in Rs crs

			KPTL Standalone			
Growth	H1 FY13	H1 FY12	Particulars	Q2 FY12	Q2 FY13	Growth
21%	1,414.1	1,169.7	Total Income	584.0	714.7	22%
-5%	160.6	169.1	EBIDTA (incl. other income)	86.8	77.0	-11%
15%	57.1	49.7	Finance Cost	26.5	25.7	-3%
-18%	78.8	95.6	PBT	48.3	38.7	-20%
-21%	53.9	67.8	PAT	34.3	26.5	-23%
	5.6%	8.2%	PBT Margin	8.3%	5.4%	
	3.8%	5.8%	PAT Margin	5.9%	3.7%	

# P&L Highlights



Amount in Rs crs

## JMC Standalone

Growth	H1 FY13	H1 FY12	Particulars	Q2 FY12	Q2 FY13	Growth
47%	1,176.8	801.3	Total Income	425.4	606.6	43%
-11%	59.0	66.1	EBIDTA (incl. other income)	34.4	29.1	-16%
29%	26.7	20.7	Finance Cost	11.3	13.3	18%
-78%	5.1	22.8	PBT	11.6	2.0	-83%
-60%	6.5	16.3	PAT	8.4	2.5	-70%
	0.4%	2.8%	PBT Margin	2.7%	0.3%	
	0.6%	2.0%	PAT Margin	2.0%	0.4%	

## Shree Shubham Logistics Ltd

Growth	H1 FY13	H1 FY12	Particulars	Q2 FY12	Q2 FY13	Growth
32%	96.3	72.7	Total Income	47.8	58.4	22%
5%	13.5	12.9	EBIDTA (incl. other income)	8.3	8.3	0%
-16%	7.9	9.5	Finance Cost	5.0	4.1	-18%
88%	4.0	2.2	PBT	2.6	3.4	28%
92%	2.7	1.4	PAT	1.8	2.3	30%
	4.2%	3.0%	PBT Margin	5.5%	5.8%	
	2.8%	2.0%	PAT Margin	3.7%	3.9%	

# Balance Sheet Highlights



Amount in Rs crs

Particulars
Loan Funds
(+) Long term borrowings
(+) Short term borrowings
(+) Current maturities of long term debt*
<b>Net Working Capital</b>

KPTL Standalone		
Q2 FY13	Q1 FY13	Q2 FY12
765.6	738.7	604.8
191.0	209.1	139.0
551.3	504.5	440.4
23.3	25.1	25.4
<b>1,356.8</b>	<b>1,319.3</b>	<b>1,230.3</b>

Difference	
y-o-y	q-o-q
160.8	26.9
52.0	(18.1)
110.9	46.8
(2.1)	(1.8)
<b>126.5</b>	<b>37.4</b>

Particulars
Loan Funds
(+) Long term borrowings
(+) Short term borrowings
(+) Current maturities of long term debt*
<b>Net Working Capital</b>

JMC Projects		
Q2 FY13	Q1 FY13	Q2 FY12
403.3	398.5	291.2
115.2	135.5	102.3
239.6	229.9	153.5
48.6	33.0	35.4
<b>385.6</b>	<b>363.9</b>	<b>400.4</b>

Difference	
y-o-y	q-o-q
112.1	4.9
12.9	(20.3)
86.1	9.7
13.1	15.5
<b>(14.8)</b>	<b>21.7</b>

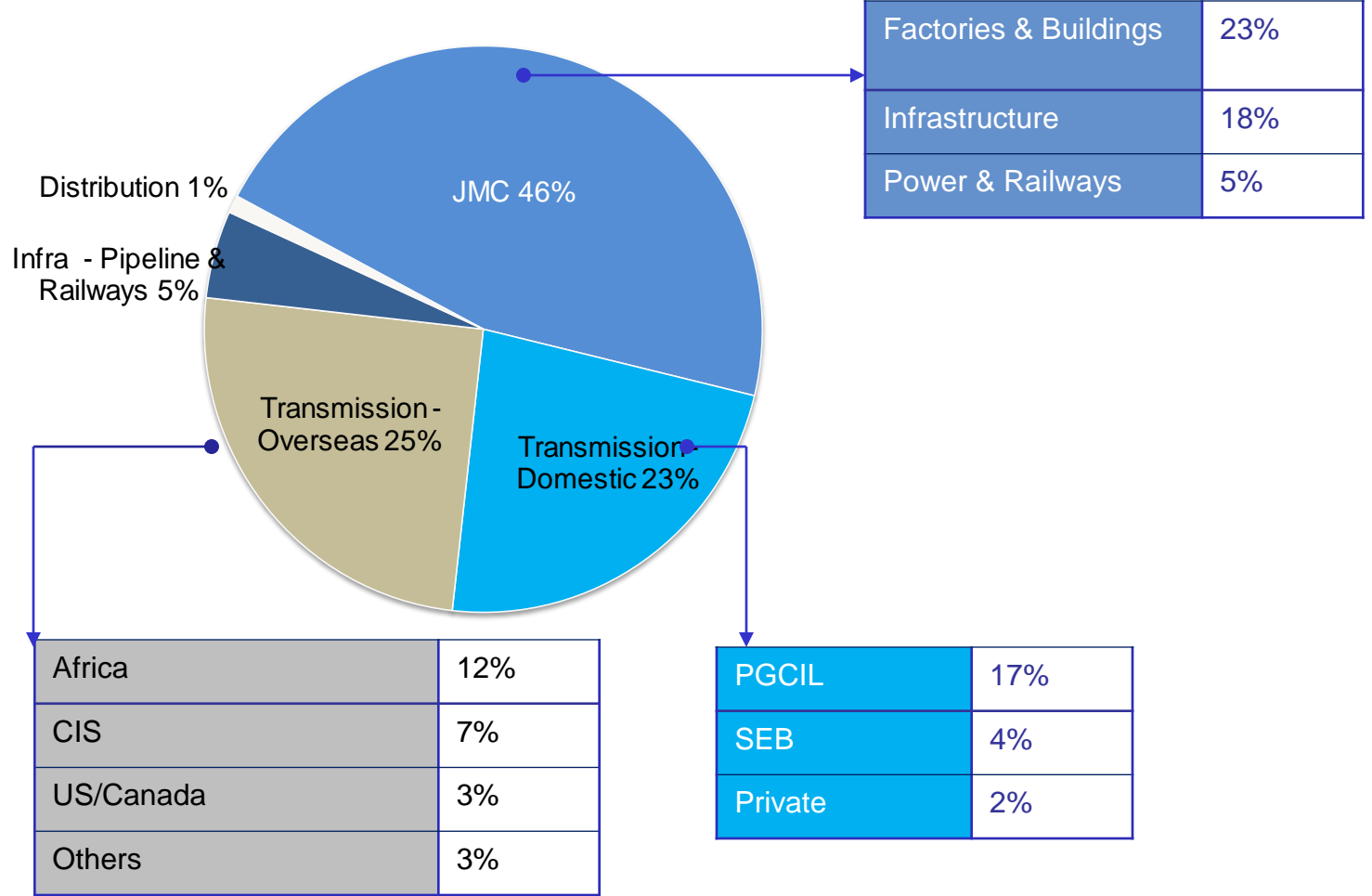
\* Current maturities of long term debt reclassified to loan funds, it is included with other current liabilities in results (SEBI format)

# Order Book Status



## Consolidated Order Book of Rs 11,300 crs (as on 30<sup>th</sup> September 12)

Excluding L1 orders







## KPTL

Clients / Geography	Approx.Order Value (Rs crs)
PGCIL (765 KV)	571
Private (400 KV)	33
<b>Total</b>	<b>604</b>

## JMC

Segments	Approx.Order Value (Rs crs)
Infrastructure	163
Factories & Buildings	43
Power	36
<b>Total</b>	<b>241</b>

# Other Developments – Raipur Plant



Project is under progress – Expected COD by Q3FY13



## ❖ Road BOOT projects

- Rohtak – Bawal – Over 60% physical completed, Expected COD by Q1FY14
- Agra-Aligarh – Construction is underway, Expected COD by Q2FY14
- Nagpur-Wainganga – Over 15% physical completed, Expected COD by Q2FY15
- Rewa – MP – FC signed, Resource mobilization started

## ❖ Developmental projects

- Thane project – Civil construction is completed, Revenue to start by Q4FY13
- Indore project – Designing underway, Construction to commence soon

## ❖ SSSL

- Expanded the capacity in Gujarat by 20,000 MT's
- Total own ALP's operational capacity is 210,000 MT's
- Additional 4 parks with a capacity of 106,000 MT's in Madhya Pradesh to be operational by Q3FY13



**Thank You**